

# ADD NEW COURSES TO YOUR MBD

Forward to [ansogningmbd@cbs.dk](mailto:ansogningmbd@cbs.dk)

Fall courses 2022



**If you want to register for one of MBD's specializations please click on the links below:**

[Specialization - Life Science](#)

[Specialization - Minor in Real Estate](#)

**Copenhagen, 2022**

Der tages forbehold for ændringer

## CONTACT INFORMATION

I would like to sign up for courses in the fall 2022	
<b>Surname:</b>	
<b>First name:</b>	
<b>CPR-Nr:</b>	
<b>E-mail:</b>	

### Anything new with you?

If there has been any changes to your personal details or employment, please add them below.

Contact details (Personal)	
<b>Street/no.:</b>	
<b>Post code./City:</b>	

Contact details (Employer)	
<b>Position:</b>	
<b>Department:</b>	
<b>Place of employment:</b>	
<b>Cell phone:</b>	
<b>E-mail:</b> <i>Please add the adress you wish us to contact you by</i>	

*Sign up on next page.*

## Sign-up for your courses

As a part of your application, please indicate below the courses you are interested in following the fall semester 2022. You may indicate a first and a second priority. Your second priority will come in to play, in cases where we aren't able to grant you, your first choice. This could be in case a course is overbooked or has not secured enough sign-ups. In this connection, please note that the execution of a course is dependent upon a minimum of 10 sign-ups.

Beginning from October 1st 2022, you will be able to sign up for our spring 2023 term courses.

Which courses would you like to sign up for in the fall 2022?		Priority	
<i>By clicking on the name of a course below, you can read more about the course content, price and faculty etc.</i>			
	Course	1.	2.
<b>Mandatory</b>	Business Development (Oktober)		
	Forretningsudvikling (AUGUST)		
	Organisation og forandring (SEPTEMBER)		
	Organisation og forandring (NOVEMBER)		
<b>Core courses</b>	Developing Digital Business		
	Leadership - creating and driving development		
	Managing Open Innovation		
	Organisationsforståelse, selvindsigt og personlig udvikling		
	Performance Management		
	Strategisk Kommunikation		
	Strategic Practices and Execution (NOVEMBER)		
	Strategisk Praksis & Implementering (OKTOBER)		
<b>Electives</b>	Business Data Analytics (6 ECTS)		
	Bæredygtige Strategier (6 ECTS)		
	Corporate Finance (6 ECTS)		
	Data Driven Decision Making (3 ECTS)		
	Developing Business Cases (3 ECTS)		
	Effective Negotiation (3 ECTS)		
	Leveraging Emerging Technologies For Future-Ready Organization (3 ECTS)		
	Strategisk Salgsmetode og Ledelse (6 ECTS)		
	Reaching & Engaging Digital Customers (6 ECTS)		
	<b>Finans:</b> Risk Management and Compliance (6 ECTS)		
	<b>Finans:</b> Digitalization of Finance (6 ECTS)		
	<b>Finans:</b> Corporate Governance (6 ECTS)		
<b>Masterproject (12 ECTS)</b>			

Is there something specific we should be aware of?

#### **Terms and Conditions**

##### ▪ 1. Registration and admission

- You hereby apply for admission to the specified courses at the Master of Business Development, which is offered by Copenhagen Business School, CBS.
- The condition for courses to be offered at the MBD program presupposes at least ten (10) people to sign up.
- Your registration is personal and binding.
- If you want to take the full Master degree, you must be aware that the education must be completed no later than six (6) years after your enrollment.

##### 2. Teaching

- The teaching takes place on campus as group teaching.
- In the event of exceptional circumstances, CBS may be required to convert parts of the teaching, including exams, to an online format. "Extraordinary circumstances" are referred to as circumstances CBS does not control and neither reasonably could nor should have anticipated or overcome, including, but not limited to; war, natural disasters, general strikes, terrorist acts, epidemics, pandemics or regional emergencies and campus closures in that regard.

##### 3. Price and payment

- The price for the individual courses are stated on CBS.dk. The prize includes participation for the teaching, catering doing teaching and 3 exam attempts per. course. The price does not include expenses for transport, books and other teaching material, etc.
- The payment will be charged for the entire course/s once pr. semester (before the semester starts), which means you pay for the course/s you are signed up for.
- The condition to participate in teaching and exams requires that CBS has received your payment. If you do not pay, you will be excluded from both teaching and examination already from the day after the timely payment date.
- If payment are being made late and you want to continue keep your registration, please send us an e-mail at: mbd@cbs.dk.

##### 4. Unsubscribe

- If you do not wish to keep your registration for the course you are admitted on, you have a duty to notify us by e-mail before the specified deadline, stated in the admission letter. If you miss the deadline, the registration and payment binds and you will not get a refund.
- If you unsubscribe after the deadline specified in the admission letter, you are obliged to pay the total price for the courses you are admitted to, if the teaching has begun.
- If you withdraw during the course, you will be obliged to pay for the courses that have been started when the withdrawal takes place. This is both whether or not you have participated in the teaching or not.

##### 5. Acceptance of terms and conditions

- By your signature below, you accept the above terms and conditions.

**I hereby confirm that I agree to the above terms and conditions.**

**Tick off: YES**